



**institute for
supply management**

ISM—San Antonio, Inc.

BIDS & PIECES

LOYALTY TO YOUR COMPANY, JUSTICE TO THOSE WITH WHOM YOU DEAL, FAITH IN YOUR PROFESSION

Presidents Pen

Jim Rhodes

We had a good turnout at our July Dinner meeting this past Thursday. We had numerous new members in attendance. I want to thank each one who showed up. The next meeting will be our Installation of Officers Banquet at Matamoros. The Installation of Officers Banquet will be free to all MEMBERS. Each member will be allowed to bring a guest or guests. For all guests the cost will be \$20.00 each. You will be receiving a Cvent invitation to this event in about two to three weeks. So please mark your calendars to attend. This a time you will be able to meet the incoming officers for next year. I would so much like to see this be the biggest event we have ever had.

The Board approved the revised By-Laws, including the change to the board structure to 2-year terms for the officers and the elimination of the 2nd Vice President position. This was approved by the membership at a general session after the Board meeting. A new Organizational Chart will be posted on the web site within the next week or so. The revised By-Laws must now go to National for approval. They will be posted as soon as National approves.

Cindy Reniker, one of our new members, has agreed to fill the role of Chair of the Installation of Officers Banquet. Ryan Kelley has accepted the position of Marketing Director. We have established a permanent independent 3-person Audit Committee. Raul Guerra will chair that position with Stephanie Torres and Michael Neely as committee members. Gina Tomas-

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Shakir has agreed to fill the Nominating Committee Chair position. Thanks to each of these individuals for agreeing to join our leadership team and accepting these positions.

On a final note, we will be starting study groups for the CPSM exam, the CPSM bridge exam and if there is enough interest, the CPM exam. We have already sent out the CPSM exam survey and have had approximately 28 people respond positively to their interest in a study group. I believe this study group is scheduled to begin before the end of August.

I look forward to August and hope to see each of you on the 28th at Matamoros for the Installation of Officers Banquet. Please plan to come and please bring a guest or guests with you.

jim

UPCOMING EVENTS

By Dayna Cochran

The time has finally come, the plans have been made the stage is set. The Installation of Officers Banquet will be held Thursday August 28, 2008 at Matamoros. Happy Hour Starts a 5:00 pm. Come out and meet the new officers, maybe even get your picture taken. Bring as many guests as you wish. Pricing is \$20 per guest. I look forward to seeing each of you at the event.

The South Texas Industrial and Construction Show is Sept 23 -24 at Freeman Coliseum and about 1,500 attendees, representing buying teams from throughout the region, will be looking for products and services. ISM-San Antonio has an exhibit booth where we can share information on our organization, Procurement & Supply Chain Management as a profession and actually recruit new members for ISM. We are looking for a minimum of three volunteers per shift, or a total of 12 volunteers, to help staff the ISM booth.

The 4 shifts are:

Sept 23rd 9:00 - 12:00 and 12:00 - 3:00

Sept 24th 9:00 - 12:00 and 12:00 - 3:00

Admission is free. In addition to supporting ISM, you might see something at the show your company can use. Please call Dave Sanchez at 210-938-6715 or email sanchez.dave@heb.com and sign up for one or more shifts.

NEW MEMBERS–JULY

Hector Cisneros

Eric Frick

Eric Gregory

Beverly Hunt

Andrew James

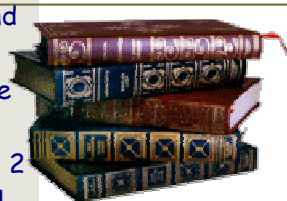
Marty Martinez

James Ramsey

James Van Geffen

C.P.M. Survey Results

Yes, Yes, Yes. The membership has spoken and we will host two, one day events. While we are still working out the details in terms of dates and a location, people interested in acquiring their C.P.M. certification should go ahead and obtain the study materials and start studying. We anticipate a four hour review session for each module. Lunch will be provided if you attend both sessions on the review date. Module 1 and 2 reviews will occur on one day near the end of Sept, and Module 3 and 4 reviews will occur in Nov. Watch your emails for a Cvent invitation to register and participate.



CPM study Groups starting soon

OPPORTUNITIES

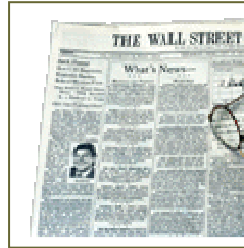
Randolph Brooks Federal Credit Union, a \$3.6 billion financial institution headquartered in Live Oak, TX is currently seeking a **Purchasing Specialist**.

Description:

- *Enter & receive internal supply requests via E-Procure intranet ordering system
- *Obtain IT equipment supplier bids & negotiate with suppliers
- *Place service calls on vending equipment, fax/copier equipment & follow through with service technician reports
- *Facilitate the relocation of existing branch furniture, online sales of equipment, and maintain systems furniture inventory.
- * Manage ASC loading dock deliveries & route product to proper department

Requirements:

- *Minimum 4 years experience in Procurement field required
- *Associates degree or APP/CPM certification preferred.
- *Proficient in MS Word, Excel, and Lotus Notes.
- *Must be able to lift up to 50lbs.
- *Clean driving record.
- *Teamwork and dedication to building strong relationships with co-workers is required.



- *Demonstrates strong sense of work ethics with fair & equitable supplier relations
- *Some evening and weekend work hours required.

To apply, please visit our website at www.rbfcu.org and complete an employment application. The completed application may be dropped off at any branch location or mail to: Randolph Brooks Federal Credit Union, Attn: Human Resources, PO Box 2097, Universal City, TX 78148.

Randolph Brooks Federal Credit Union is an Equal Opportunity Employer and maintains a drug and smoke free workplace.

Help the environment by donating your used or outdated computer, cell phone or other electronic devices.

For more information, go to Environmental Protection Agency website at www.epa.gov

As we all know, it is important to recycle anything we can to help the environment. While some of us recycle in our personal lives, we can also do our part to recycle in our work lives. The information below is from the EPA website. Please go there to see what you can do to help recycle.



Plug-In To eCycling: Makes it easier for you to donate or safely recycle old electronics, including TVs, computers, and cell phones; and Works with communities, electronics manufacturers, and retailers to promote shared responsibility for safe electronics recycling.

A caption is a sentence describing a picture or graphic.

eCycling: Conserves natural resources. Recycling recovers valuable materials from old electronics that can be used to make new products. As a result, we reduce greenhouse gas emissions, reduce pollution, save energy, and save resources by extracting fewer raw materials from the earth.

Protect your surroundings: Safe recycling of outdated electronics promotes sound management of toxic chemicals such as lead and mercury. **Helps others,** Donating your used electronics benefits your community by passing on ready-to-use or refurbished equipment to those who need it.

eCycle your used electronics with our [Plug-In Partners](#): Partners take different approaches to give you several options to eCycle. Partners' approaches may be national or regional in scope and may:

- Offer take back, mail-in, or trade-in programs;
- Support local organizations that collect equipment;
- Host collection events at retail locations; or
- Support local recycling events with cities and municipalities.

Plug-In To eCycling is one component of EPA's [Resource Conservation Challenge \(RCC\)](#), a national effort to conserve natural resources and energy by managing materials more efficiently.

GET A SECOND JOB

AN EXCERPT FROM

YOU CAN'T SEND A DUCK TO EAGLE SCHOOL

BY MAC ANDERSON

You may have heard the quote..."The speed of the leader will determine the rate of the pack."

Well here's another one for you..."The attitude of the leader will determine the attitude of the pack."

Because I'm the founder of Successories®, some people think that this guy probably never has a negative thought. How wrong they would be! Like every human being, I have doubts, fears, and disappointments in my life. As a leader, however, we must manage our attitudes.

Do we need to be perfect? Of course not; But, we can never underestimate the influence that our actions and our attitudes will have on our team. Churchill said,

"The price of LEADERSHIP is RESPONSIBILITY."

...and part of that responsibility is to STAY POSITIVE whether you feel like it or not.

MANAGING YOUR ATTITUDE IS A VERY PERSONAL THING. However, for me, one of the most important factors is exercise. My attitude and my

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energy levels are directly tied to exercise. I can be doing everything else right, but without regular exercise I can feel my attitude "heading south."

I've got a friend who is 65 but looks like he's 55. I saw him the other day and said, "Tony, you look great." He said, "I feel great! I got a second job." I said, "A second job?"

I thought your import business was doing well." He said, "It is. My second job is on the treadmill from 6-7 every morning. When I started looking at it as a second job, I showed up whether I wanted to or not!" He said, "The pay is lousy, but the benefits to my health and my attitude are priceless!"

Exercise, more than anything, is a "stress buster". And, don't kid yourself, stress is a killer. In fact the World Health Organization estimates that 80% of all illnesses are directly or indirectly caused by stress. Therefore, if you're not proactive in busting stress, it's very likely to come back and bust you!